**Bank Churn Analysis Requirement Document.**

**Project Approach**

1) Data Connection

2) Data Preparation

3) Data Modeling and Analysis

4) Data Visualization

5) Report Sharing and distribution

**Data Cleaning and Preparation of data.**

1. Check all the data types and column names.
2. Remove Estimated Salary column.
3. Make sure the column names starting character is Capital.
4. Change the name of the columns.

* **Credit Score**
* **Credit card Status**
* **Activity Status**
* **Churn Status**

5) Add Example column of (Products) Exp: Prod 1.

6) Replace the values of **Churn Status column** (1 – Churned) (0- Not Churned).

7) Replace values of **Activity Status column** (1 –Active) (0-Inactive).

8) Replace values of **credit card status column** (1-Owned) (0- Not Owned).

9) Add new **conditional column** of (Age Group) with the help of Age column in our data.

10) Similarly we can add two more **conditional columns** (Credit Scores) with the help of credit score column in data. And (Account Balance) with the help of Balance in our dataset.

11) Create a reference table of **customer data table** and change the name of the table as a (**Age Groups**) and keep only Age Group column in that table and Remove duplicates.

12) Add conditional column into a Age Groups table which is name ( Age Group ID).

Examples: age group id – 1,2,3,4,5,6,7

13) Similarly we have to add two more reference table which is (Account balance and credit Scores) and keep the Credit Score column and account balance column in that table.

Add conditional column into a Account balance and credit Scores table which is name ( Account Balance ID and Credit Scores ID).

Examples: Account Balance id – 1,2,3,4,5,6

**Creating the Measures**

1. Create a Measure to calculate the **No of Customers** by using Dax.
2. Create a Measure to calculate the **Lost Customers** by using Dax.
3. Create a Measure to calculate the **Churn Rate** by using Dax.

**Visuals That Are Using in Our Report**

**Cards**

1. To show a No of Customers.
2. To Show a Churn Rate.
3. To Show Lost Customers.

**Charts**

1. Make a Donut Chart to showing No of Customers by Gender wise.
2. Make Another Donut Chart to showing No of Customers by Activity Status wise.
3. Make Another Donut Chart to showing No of Customers by Credit Card Status.
4. Make Another Donut Chart to showing No of Customers by Country.
5. Make Another Donut Chart to showing No of Customers by Churn Rate.
6. Make a line clustered bar chart to showing customers and churn rate by age group.
7. Make a line and stacked column chart to showing customers and churn rate by credit score.
8. Make line chart to showing customer lost by country.
9. Make a Stacked column chart to showing customers by products.